A8720-5

POTASH & PHOSPHATE INSTITUTE

2801 Buford Hwy., N.E.
Suite 401
Atlanta, GA 30329
404-634-4274

For Immediate Release
PRESS RELEASE

E--257
November 1982

POTASH SALES
JULY - SEPTEMBER 1982

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) were 3,187,619 tons of product containing an equivalent 1,895,867 tons K_2O during the period July-September 1982 according to the Potash & Phosphate Institute. This was a decrease of 16% from the preceding July-September period.

EXPORTS to other countries were 650,218 tons K_2O, an increase of 17%.

TOTAL AGRICULTURAL SALES (including exports) were 1,799,970 tons K_2O, a decrease of 16%.

AGRICULTURAL SALES IN THE UNITED STATES by North American producers were 1,070,582 tons K_2O, a decrease of about 30%. In addition, 70,566 tons K_2O were imported into the United States from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 87,863 tons K_2O, an increase of 20%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 95,897 tons K_2O, a decrease of 11%.

####

Members: Agrico Chemical Company • AMAX Inc. • C-I-L Inc. • Cominco American Incorporated • Duval Corporation • Estech, Inc. • First Mississippi Corporation • Freeport Minerals Company • Great Salt Lake Minerals & Chemicals Corporation • International Minerals & Chemical Corporation • Kaiium Chemicals • Mississippi Chemical Corporation • Occidental Chemical Company • Potash Company of America • Rasash Corporation of Saskatchewan • Royster Company • Sherritt Gordon Mines Limited • Texasgulf Inc.

POTASH & PHOSPHATE INSTITUTE
POTASH SALES BY NORTH AMERICAN PRODUCERS

(Short Tons K_2O)

AGRICULTURAL	July-September 1982	July-September 1981
UNITED STATES		
Standard Muriate	129,151	179,766
Coarse Muriate	549,838	779,717
Granular Muriate	289,261	417,624
Soluble Muriate	73,965	110,221
Sulphates	28,367	35,811
*TOTAL UNITED STATES	1,070,582	1,523,139
CANADA		
Standard Muriate	462	1,806
Coarse Muriate	54,090	42,995
Granular Muriate	27,785	25,427
Soluble Muriate	4,164	1,869
Sulphates	1,362	1,348
*TOTAL CANADA	87,863	73,445
**EXPORTS		
Standard Muriate	352,662	345,840
Coarse Muriate	61,416	68,111
Granular Muriate	170,190	94,047
Soluble Muriate	27,630	17,198
Sulphates	29,627	23,880
TOTAL EXPORTS	641,525	549,076
TOTAL AGRICULTURAL	1,799,970	2,145,660
NON-AGRICULTURAL		
UNITED STATES		
Muriate	56,308	71,369
Soluble Muriate	26,447	23,247
Sulphates	840	931
TOTAL UNITED STATES	83,595	95,547
CANADA		
Muriate	2,021	3,201
Soluble Muriate	1,575	1,486
Sulphates	19	-
TOTAL CANADA	3,615	4,687
**EXPORTS		
Muriate	2,018	1,332
Soluble Muriate	6,513	6,187
Sulphates	156	293
TOTAL EXPORTS	8,687	7,812
TOTAL NON-AGRICULTURAL	95,897	108,046
GRAND TOTAL	1,895,867	2,253,706
OVERSEAS IMPORTS INTO THE UNITED STATES		
Muriate	70,566	70,901
Sulphates	-	3,227
TOTAL IMPORTS	70,566	74,128

* Does not include imports from overseas.
** Canadian and U.S. sales to countries other than the U.S. and Canada.

A8720-5
2/7/83

POTASH & PHOSPHATE INSTITUTE

2801 Buford Hwy., N.E.
Suite 401
Atlanta, GA 30329
404-634-4274

For Immediate Release
PRESS RELEASE

E--258
February 1983

POTASH SALES
CALENDAR YEAR 1982

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during the calendar year 1982 were 12,770,315 tons of product containing an equivalent 7,504,761 tons K_2O according to the Potash & Phosphate Institute. This was a decrease of 17% from the preceding calendar year.

EXPORTS to other countries were 2,319,232 tons K_2O, a decrease of 10%.

TOTAL AGRICULTURAL SALES (including exports) were 7,072,377 tons K_2O, a decrease of 17%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 4,513,558 tons K_2O, a decrease of 20%. In addition, 366,634 tons K_2O were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 303,663 tons K_2O, a decrease of about 18%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 432,384 tons K_2O, a decrease of 15%.

OCTOBER-DECEMBER 1982

TOTAL SALES for all purposes (including exports) were 1,652,519 tons K_2O during the period October-December 1982. This was a decrease of 18% from the preceding October-December period.

EXPORTS to other countries were 487,215 tons K_2O, an increase of 4%.

TOTAL AGRICULTURAL SALES (including exports) were 1,550,122 tons K_2O, a decrease of 18%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1,012,996 tons K_2O, a decrease of 23%.

AGRICULTURAL SALES IN CANADA amounted to 69,468 tons K_2O, a decrease of 53%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 102,397 tons K_2O, a decrease of about 19%.

Members: Agrico Chemical Company • AMAX Inc. • C-I-L Inc. • Cominco American Incorporated • Duval Corporation • Estech, Inc. • Freeport Minerals Company • Great Salt Lake Minerals & Chemicals Corporation • International Minerals & Chemical Corporation • Kalium Chemicals • Mississippi Chemical Corporation • Potash Company of America • Potash Company of Canada Limited • Potash Corporation of Saskatchewan • Royster Company • Sherritt Gordon Mines Limited • Texasgulf Inc

POTASH & PHOSPHATE INSTITUTE

POTASH SALES BY NORTH AMERICAN PRODUCERS

CALENDAR YEAR AND FOURTH QUARTER 1982 AND 1981

E--258

AGRICULTURAL	CALENDAR YR. 1982	CALENDAR YR. 1981	OCT-DEC 1982	OCT-DEC 1981
UNITED STATES				
Standard Muriate	621,084	961,914	196,959	207,469
Coarse Muriate	1,928,832	2,281,389	373,603	520,318
Granular Muriate	1,363,079	1,707,676	309,915	417,746
Soluble Muriate	393,813	479,717	71,748	99,561
Sulphates	206,750	239,622	60,771	64,022
*TOTAL UNITED STATES	4,513,558	5,670,318	1,012,996	1,309,116
CANADA				
Standard Muriate	2,940	6,379	839	1,663
Coarse Muriate	181,539	242,435	52,605	114,059
Granular Muriate	91,641	95,268	7,046	19,422
Soluble Muriate	7,891	4,310	733	2,487
Sulphates	19,652	20,365	8,245	9,317
TOTAL CANADA	303,663	368,757	69,468	146,948
**EXPORTS				
Standard Muriate	1,506,746	1,707,535	301,662	327,514
Coarse Muriate	202,257	307,749	47,015	43,282
Granular Muriate	367,147	316,695	71,834	33,369
Soluble Muriate	83,154	76,228	23,199	24,679
Sulphates	95,852	93,695	23,948	17,975
TOTAL EXPORTS	2,255,156	2,501,902	467,658	446,819
TOTAL AGRICULTURAL	7,072,377	8,540,977	1,550,122	1,902,883
NON-AGRICULTURAL				
UNITED STATES				
Muriate	231,152	286,763	47,368	69,917
Soluble Muriate	117,255	130,399	29,713	30,910
Sulphates	3,072	4,721	606	1,051
TOTAL UNITED STATES	351,479	421,883	77,687	101,878
CANADA				
Muriate	10,192	10,923	3,255	2,878
Soluble Muriate	6,507	6,310	1,799	1,779
Sulphates	130	64	99	12
TOTAL CANADA	16,829	17,297	5,153	4,669
**EXPORTS				
Muriate	7,759	7,014	1,784	1,760
Soluble Muriate	55,689	64,888	17,563	17,922
Sulphates	628	868	210	203
TOTAL EXPORTS	64,076	72,770	19,557	19,885
TOTAL NON-AGRICULTURAL	432,384	511,950	102,397	126,432
GRAND TOTAL	7,504,761	9,052,927	1,652,519	2,029,315
OVERSEAS IMPORTS INTO THE UNITED STATES				
Muriate	359,732	332,421	77,708	93,148
Sulphate of Potash	6,902	14,304	-	5,566
TOTAL IMPORTS	366,634	346,725	77,708	98,714

* Does not include imports from Overseas

** Canadian and U.S. deliveries to countries other than the U.S. and Canada

BEST AVAILABLE COPY

118 /80-5A

POTASH & PHOSPHATE INSTITUTE

RESEARCH PPI EDUCATION

2801 Buford Hwy., N.E.
Suite 401
Atlanta, GA 30329
404-634-4274

For Immediate Release
PRESS RELEASE

E--259
May 1983

POTASH SALES JANUARY-MARCH 1983

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during the period January-March 1983 were 3,299,189 tons of product containing an equivalent 1,937,922 tons K_2O according to the Potash & Phosphate Institute.

This was an increase of about 11% from the preceding January-March period.

EXPORTS to other countries were 579,899 tons K_2O, an increase of 15%.

TOTAL AGRICULTURAL SALES (including exports) were 1,841,684 tons K_2O an increase of more than 13%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1,181,225 tons K_2O, also an increase of 10%. In addition, 127,790 tons K_2O were imported into the U. S. from overseas.

AGRICULTURAL SALES IN CANADA amounted to 90,144 tons K_2O, an increase of 65%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 96,238 tons K_2O, a decrease of about 14%.

####

Members: Agrico Chemical Company • AMAX Inc. • C-I-L Inc. • Cominco American Incorporated • Duval Corporation • Estech, Inc. • Freeport Minerals Company • Great Salt Lake Minerals & Chemicals Corporation • International Minerals & Chemical Corporation • Kalium Chemicals • Mississippi Chemical Corporation • Potash Company of America • Potash Company of Canada Limited • Potash Corporation of Saskatchewan • Royster Company • Sherritt Gordon Mines Limited • Texasgulf Inc.

POTASH SALES BY NORTH AMERICAN PRODUCERS
JANUARY-MARCH QUARTER 1983 and 1982

E--259

	Jan-March 1983	Jan-March 1982
AGRICULTURAL		
UNITED STATES		
Standard Muriate	128,363	202,281
Coarse Muriate	484,148	386,967
Granular Muriate	379,823	315,025
Soluble Muriate	127,373	107,196
Sulphates	61,518	66,779
*TOTAL UNITED STATES	1,181,225	1,078,248
CANADA		
Standard Muriate	172	1,313
Coarse Muriate	68,052	35,281
Granular Muriate	13,155	12,706
Soluble Muriate	1,553	1,363
Sulphates	7,212	3,703
*TOTAL CANADA	90,144	54,366
**EXPORTS		
Standard Muriate	455,627	367,981
Coarse Muriate	42,467	54,570
Granular Muriate	32,876	31,650
Soluble Muriate	21,896	15,468
Sulphates	17,449	17,692
TOTAL EXPORTS	570,315	487,361
TOTAL AGRICULTURAL	1,841,684	1,619,975
NON-AGRICULTURAL		
UNITED STATES		
Muriate	53,266	63,803
Soluble Muriate	29,044	28,580
Sulphates	742	780
TOTAL UNITED STATES	83,052	93,163
CANADA		
Muriate	2,703	2,223
Soluble Muriate	886	1,496
Sulphates	13	-
TOTAL CANADA	3,602	3,719
**EXPORTS		
Muriate	2,464	2,226
Soluble Muriate	7,068	13,387
Sulphates	52	105
TOTAL EXPORTS	9,584	15,718
TOTAL NON-AGRICULTURAL	96,238	112,600
GRAND TOTAL	1,937,922	1,732,575
OVERSEAS IMPORTS INTO THE UNITED STATES		
Muriate	118,849	82,567
Sulphates	8,941	6,902
TOTAL IMPORTS	127,790	89,469

* Does not include imports from overseas

** Canadian and U.S. deliveries to countries other than the U.S. and Canada

9/2/83
A8720-5A

POTASH & PHOSPHATE INSTITUTE

RESEARCH PPI EDUCATION

2801 Buford Hwy., N.E.
Suite 401
Atlanta, GA 30329
404-634-4274

For Immediate Release
PRESS RELEASE

E--260
August 1983

POTASH SALES
FERTILIZER YEAR 1982-83 and APR-JUNE 1983

TOTAL SALES of potash by the North American potash producers for all purposes (including exports) during the fertilizer year 1982-83 were 12,919,661 tons of product containing an equivalent 7,611,196 tons K_2O according to the Potash & Phosphate Institute. This was a decrease of about 8% from the preceding fertilizer year.

EXPORTS to other countries were 2,282,458 tons K_2O, an increase of 3%.

TOTAL AGRICULTURAL SALES (including exports) were 7,217,021 tons K_2O, a decrease of 7%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 4,602,902 tons K_2O, a decrease of 12% from the previous fertilizer year. In addition, 445,228 tons K_2O were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 381,730 tons K_2O, an increase of 4%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 394,175 tons K_2O, a decrease of 16%.

APRIL-JUNE 1983

TOTAL SALES for all purposes (including exports) were 2,124,888 tons K_2O during the period April-June 1983. This was a decrease of 4% from the preceding April-June period.

EXPORTS to other countries were 565,132 tons K_2O, a decrease of 17%.

TOTAL AGRICULTURAL SALES (including exports) were 2,025,245 tons K_2O, a decrease of about 4%.

AGRICULTURAL SALES IN THE UNITED STATES by the North American producers were 1,338,099 tons K_2O, a decrease of 1%. In addition, 164,402 tons K_2O were imported into the U.S. from Overseas.

AGRICULTURAL SALES IN CANADA amounted to 134,255 tons K_2O, an increase of 46%.

NON-AGRICULTURAL SALES of potash (including exports) amounted to 99,643 tons K_2O, a decrease of 18%.

# # #

Members: Agrico Chemical Company • AMAX Inc. • C-I-L Inc. • Cominco American Incorporated • Duval Corporation • Estech, Inc. • Freeport Minerals Company • Great Salt Lake Minerals & Chemicals Corporation • International Minerals & Chemical Corporation • Kalium Chemicals • Mississippi Chemical Corporation • Potash Company of America • Potash Company of Canada Limited • Potash Corporation of Saskatchewan • Royster Company • Sherritt Gordon Mines Limited • Texasgulf Inc.

POTASH SALES BY NORTH AMERICAN PRODUCERS
FERTILIZER YEAR AND APRIL-JUNE QUARTER

	FERTILIZER YR. 1982-83	FERTILIZER YR. 1981-82	APR-JUNE 1983	APR-JUNE 1982
AGRICULTURAL				
UNITED STATES				
Standard Muriate	555,622	682,209	101,149	92,693
Coarse Muriate	1,991,641	2,305,426	584,052	618,424
Granular Muriate	1,452,218	1,599,273	473,219	448,878
Soluble Muriate	403,804	457,882	130,718	140,904
Sulphates	199,617	217,445	48,961	50,833
*TOTAL UNITED STATES	4,602,902	5,262,235	1,338,099	1,351,732
CANADA				
Standard Muriate	2,576	5,108	1,103	326
Coarse Muriate	261,382	231,898	86,635	39,563
Granular Muriate	87,327	101,659	39,341	44,104
Soluble Muriate	8,171	7,350	1,721	1,631
Sulphates	22,274	20,710	5,455	6,342
*TOTAL CANADA	381,730	366,725	134,255	91,966
**EXPORTS				
Standard Muriate	1,523,728	1,525,776	413,777	484,441
Coarse Muriate	200,107	205,219	49,209	39,256
Granular Muriate	317,775	252,539	42,875	93,473
Soluble Muriate	93,541	74,202	20,816	16,857
Sulphates	97,238	84,132	26,214	24,585
TOTAL EXPORTS	2,232,389	2,141,868	552,891	658,612
TOTAL AGRICULTURAL	7,217,021	7,770,828	2,025,245	2,102,310
NON-AGRICULTURAL				
UNITED STATES				
Muriate	209,096	268,762	52,154	63,673
Soluble Muriate	115,766	115,252	30,562	32,515
Sulphates	3,239	3,608	1,051	846
TOTAL UNITED STATES	328,101	387,622	83,767	97,034
CANADA				
Muriate	10,433	10,995	2,454	2,693
Soluble Muriate	5,333	6,398	1,073	1,637
Sulphates	239	24	108	12
TOTAL CANADA	16,005	17,417	3,635	4,342
**EXPORTS				
Muriate	8,350	7,049	2,084	1,731
Soluble Muriate	41,116	55,722	9,972	18,226
Sulphates	603	758	185	157
TOTAL EXPORTS	50,069	63,529	12,241	20,114
TOTAL NON-AGRICULTURAL	394,175	468,568	99,643	121,490
GRAND TOTAL	7,611,196	8,239,396	2,124,888	2,223,800
OVERSEAS IMPORTS INTO THE UNITED STATES				
Muriate	431,295	384,248	164,172	128,891
Sulphates	13,933	15,695	2,230	-0-
TOTAL IMPORTS	445,228	399,943	166,402	128,891

* Does not include imports from Overseas
** Canadian and U.S. deliveries to countries other than the U.S. and Canada